

Verizon

Up to Speed Live

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>> ADI WINELAND: HI, I'M ADI WINELAND.  
WORKING WITH THE UP TO SPEED TEAM HAS BEEN INTERESTING.  
>> SO THESE ARE MY WHITE CHOCOLATE SNACKS.  
AND I LEFT MY SNACKS TO THE LEFT OF THE COMPUTER, RIGHT, AND MY  
COFFEE TO THE RIGHT.  
CAN YOU CHECK ON THE COFFEE?  
>> RIGHT AWAY.  
>> OKAY, THANK YOU.  
>> ADI WINELAND: IT'S REALLY AMAZING HOW MUCH PREPARATION GOES  
INTO EVERY SHOW.  
UNTIL NEXT TIME, YOU'RE UP TO SPEED.  
>> ANDY: THAT WAS GOOD.  
TRY THIS, THOUGH.  
UNTIL NEXT TIME, YOU'RE UP TO SPEED.  
>> UNTIL NEXT TIME, YOU'RE UP TO SPEED.  
I'M JUST SO THANKFUL TO HAVE SOMEONE LIKE ANDY GUIDING ME AND  
SHOWING ME THE WAY.  
HE'S PRETTY AWESOME.  
WAS THAT GOOD?  
>> ANDY: DO IT AGAIN.  
JUST TRY AND BE A LITTLE MORE AUTHENTIC?  
YES, ADI, TRY AND BE A LITTLE MORE AUTHENTIC.  
HAPPY MONDAY, V TEAM.  
THANKS FOR STARTING YOUR WEEK WITH US ON UP TO SPEED.  
WE'VE GOT VERY SPECIAL GUESTS JOINING US TODAY.  
THEY'RE HERE IN THE LOBBY OF COURSE AT BASKING RIDGE.  
WE'VE GOT OUR NETWORK LEADERS FROM THE NETWORK TEAM.  
THEY'VE JUST COME OFF SOME BIG WINS THAT WE'RE GOING TO SHARE AND  
REALLY DIVE DEEP ABOUT.

BUT FIRST WE WANT TO START BY WELCOMING OUR COHOSTS FOR TODAY.  
YOU JUST SAW THE ACTING CHOPS OF MR. ADI WINELAND, OUR AWESOME  
COMMUNICATIONS INTERN.

GIVE HIM SOME LOVE.

ADI, WELCOME TO THE SHOW AND OUR BASKING RIDGE OFFICE.

>> ADI WINELAND: THANKS, ANDY.

THANKS FOR HAVING ME.

IT'S GREAT TO BE HERE.

IT'S GREAT TO BE HERE IN BASKING RIDGE WITH THE V TEAM.

LOOKING FORWARD TO A GREAT SHOW.

DID I GET THE COFFEE ORDER CORRECT?

>> ANDY: YES.

YOU GOT THE --

>> ADI WINELAND: TWO CREAMS, TWO SUGARS?

>> ANDY: ACTUALLY, THREE SUGARS BUT I'LL LEAD IT SLIDE THIS TIME.

IT'S ALL GUCCI.

I KNOW ADI AND MANY OF OUR INTERNS HAVE BEEN STANDING UP SEVERAL  
WEEKS AGO.

UP TO SPEED IS THE BEST WAY TO STAY INFORMED ON ALL THINGS VERIZON.  
NO CAP.

THAT SOUND ABOUT RIGHT, ADI?

>> ADI WINELAND: IT DOES, BUT YOUR ATTEMPTED GEN-Z LINGO NEEDS A  
LITTLE WORK, BUT YOU'RE TRYING.

>> ANDY: AND THE FULLEST OF SENDS TO YOU AS WELL, SIR.

AS YOU CAN ALREADY TELL, ADI IS A NATURAL WHEN IT COMES TO HOSTING  
EVENTS AND WEBB CASTS.

AND THE TWO OF US GOT TO HOST A VERY SPECIAL "COFFEE WITH HANS"  
CONVERSATION LAST WEEK WITH SOME OF OUR INTERNS AND ADI, YOU GOT  
TO LEAD THIS CONVERSATION.

WHAT DID YOU THINK OF THAT?

>> ADI WINELAND: YEAH.

ALL I CAN SAY IS HANS, HE'S A REAL ONE.

I MEAN, HE GAVE US SOME GREAT ADVICE ABOUT KIND OF NAVIGATING OUR  
TIME HERE AS AN INTERN AND KIND OF OUR CAREERS IN THE FUTURE.

AND WE ACTUALLY WANTED TO SHARE A CLIP OF THAT CONVERSATION WITH  
YOU GUYS.

SO WITHOUT FURTHER ADO, HERE IS HANS WITH A CALL TO ACTION FOR OUR  
INTERNS.

>> ONE THING IS REACH OUT TO YOUR COLLEAGUES.

TAKE 15 MINUTES TO EXPLAIN WHAT THEY'RE DOING AT WORK BECAUSE  
THAT'S WHAT HAPPENS IN THE OFFICE BECAUSE IF YOU BUMP INTO  
SOMEBODY IN THE LUNCHROOM OR COFFEE OR WATER COOLER.

YOU WOULD HAVE GOTTEN TWO, THREE MINUTES WHAT THEY'RE DOING.

SO DON'T BE AFRAID TO ASK THEM, CAN I GET 10 MINUTES?

AND THE ONLY QUESTION IS TELL ME WHAT YOU'RE DOING AT WORK TODAY.

OR TELL ME WHAT YOUR JOB IS.

AND THEY'RE GOING TO BE HAPPY TO DO IT.  
THEY'RE GOING TO BE PROUD THAT SOMEBODY ASKED THEM BECAUSE  
USUALLY PEOPLE ARE.

I'M PROUD THAT YOU ASKED ME.

>> ANDY: THAT IS SUCH AWESOME ADVICE FROM OUR CEO.  
SO WITH THAT SAGE ADVICE IN MIND, WE WANTED TO MAKE SURE OUR  
INTERNS AND OUR V TEAMERS ACROSS THE COMPANY CAN EASILY FIND  
THESE OPPORTUNITIES TO REACH OUT, CONNECT AND LEARN.

THAT'S WHAT ADI AND I HAVE BEEN DOING ALL MORNING.

HE'S BEEN ASKING ME WHAT I DO.

CLEARLY HE KNOWS THAT I PUT MY SNACKS TO THE LEFT OF THE COMPUTER  
AND MY COFFEE TO THE RIGHT.

BUT WE WANT YOU TO DO THE SAME.

WE WANT YOU TO REACH OUT.

SO ADI AND I CAME UP WITH A WAY EVERYONE CAN PLAY A PART.

IT ONLY TAKES A FEW MINUTES OF YOUR TIME.

SO LET'S TAKE THE SLIDE NOW AS ADI GIVES US THE DETAILS ON THAT.

>> YEAH.

SO IN THE WEB STORY OF THIS EPISODE, WE'RE GOING TO BE SHARING A  
LINK TO A GOOGLE FORM ENTITLED "GIVE AN INTERN THE INSIDE SCOOP,"  
AND WE'RE INVITING ALL V TEAMERS TO FILL OUT THIS FORM WITH JUST  
YOUR NAME, YOUR TITLE, AREAS OF EXPERTISE, JUST SOME SUBJECTS  
YOU'D BE WILLING TO TALK TO AN INTERN ABOUT.

AND IT WILL TAKE YOU JUST A MINUTE TO FILL OUT.

AND ALL WE ASK IS 15 MINUTES OF YOUR TIME TO TALK TO AN INTERN.

>> ANDY: THAT'S ALL IT TAKES, FOLKS.

ONCE YOU COMPLETE THE FORM, THE INFORMATION YOU'LL SHARE WILL GO  
TO THIS YEAR'S SUMMER INTERN POPULATION BASED ON THEIR BUSINESS  
INTERESTS.

OUR INTERNS WILL THEN BE ABLE TO SEARCH, IDENTIFY, REACH OUT TO  
INDIVIDUAL V TEAMERS AND ASK FOR THOSE VERY IMPORTANT 15 MINUTES  
THAT HANS WAS TALKING ABOUT.

IT DOESN'T TAKE A LOT OF TIME TO MAKE A HUGE DIFFERENCE IN THE LIVES  
OF OUR INTERNS.

SO WE HOPE ALL OF OUR V TEAMERS TAKE PART.

THE "GIVE AN INTERN THE INSIDE SCOOP" FORM WILL BE SHARED AS A LINK  
IN TODAY'S WEB STORY.

SO LOOK FOR THAT IN THE REPLAY.

NOW, LET'S PUT THIS IDEA INTO ACTION.

ADI IS HERE WITH US.

WE'VE GOT THE PERFECT LIVE GUESTS READY TO SHARE THEIR INSIGHTS.

ARE YOU READY, SIR?

>> ADI WINELAND: LET'S DO THIS.

LET'S DO IT.

>> ANDY: SO LAST WEEK WE SET THE RECORD STRAIGHT.

ONCE AGAIN, WHO'S GOT THE BEST NETWORK, ROOTMETRICS AWARDED

VERIZON WITH OUR 16TH CONSECUTIVE ROOTMETRICS WIN FOR OVERALL NETWORK PERFORMANCE AND LIABILITY.

BUT WAIT, THERE'S MORE!

>> ADI WINELAND: THAT'S RIGHT.

WE ARE THE MOST AWARDED WIRELESS BRAND FOR NETWORK QUALITY BY JD POWER FOR THE 27TH TIME IN A ROW.

SO ANOTHER FEATHER IN OUR CAP.

>> ANDY: GIVE IT UP.

DO THE KIDS STILL DO THIS?

>> ADI WINELAND: WE'LL MAKE IT WORK.

>> ANDY: EXCELLENT.

TODAY WE WANT TO DIVE EVEN DEEPER BEYOND THOSE AWARDS AND TO HELP US DO THAT LET'S INTRODUCE OUR UP TO SPEED LIVE SPECIAL GUESTS FROM THE NETWORK TEAM.

FIRST OUR VP OF NETWORK AND FIELD OPERATIONS, JULIE SLATTERY IS HERE.

JULIE, HOW ARE YOU?

WELCOME TO UP TO SPEED LIVE.

ANY FOLKS ON YOUR TEAM YOU'D LIKE TO SHOUT OUT AS WE CELEBRATE THIS LATEST NETWORK WIN?

>> JULIE SLATTERY: HEY, ANDY.

I'M GREAT.

I WANT TO GIVE A SHOUTOUT TO THE ENTIRE TEAM.

REALLY, THIS IS AN ALL-HANDS EFFORT.

GEORGE AND I ARE HERE TODAY REPRESENTING THE ENTIRE NETWORK ORGANIZATION, THE GREAT PARTNERSHIPS WE HAVE ACROSS OUR TEAMS BUT ALSO PLANNING AND THE CENTERS AND NETWORK SYSTEMS, OUR FIBERWARE TEAM.

REALLY IT TAKES EVERY ONE OF THOSE ORGANIZATIONS TO CONTRIBUTE. SO THANKS TO ALL.

>> ANDY: THANK YOU VERY MUCH, JULIE.

WE ALSO HAVE ANOTHER GUEST HERE, ADI.

>> ADI WINELAND: YEAH, AND ALSO WITH US TODAY IS OUR VP OF NETWORK ENGINEERING, GEORGE RIGGINS.

WELCOME, GEORGE.

THANKS FOR JOINING US.

DO YOU GOT ANY TEAM SHOUTOUTS FOR YOUR TEAMS?

>> GEORGE RIGGINS: THANKS, ADI.

I APPRECIATE IT.

CERTAINLY FROM THE ENGINEERING SIDE, A HUGE TEAM EFFORT WITH THE CENTRALIZED ENGINEERING TEAMS AND NETWORK PERFORMANCE, THE MAINTENANCE ENGINEERING.

AND THEN ON THE FIELD SIDE, THE SYSTEMS PERFORMANCE AND THE ENGINEERS DEPLOYING THE NETWORK ALL CAME TOGETHER.

YOU KNOW, THIS HAS BEEN AND CONTINUES TO BE A MASSIVE TEAM EFFORT ACROSS THE BOARD FOR THE ENTIRE GN&T ORGANIZATION, ACROSS THE

PLANNERS, THE ENGINEERS, THE NETWORK ASSURANCE TEAMS, OPERATIONS, THE NETWORKS AND SYSTEMS AND I.T. TEAMS AND THERE'S COUNTLESS OTHER TEAMS THAT CAME TOGETHER AND CONTINUE TO COME TOGETHER TO DRIVE US TO DEPLOYING THE BEST NETWORK THAT OUR CUSTOMERS COME TO RELY ON.

>> ANDY: AWESOME, GEORGE.

AND IN A WAY, LIKE, WE LOVE THAT THE NETWORK TEAM IS SO WELCOMING AND ABLE TO HELP SHARE AT ANY TIME, YOU KNOW, WHAT IT MEANS TO BE PART OF A WINNING NETWORK.

AND SO WITH THAT IN MIND, JULIE, WE'LL START WITH YOU.

TELL US MORE ABOUT THE TEAMS THAT BUILD OUR NETWORK.

WHAT ARE THEY UP AGAINST?

WHAT ARE SOME OF THE BIGGEST OBSTACLES THEY'VE HAD TO OVERCOME AS WE CONTINUE TO LEAD THE WAY IN 5G?

>> JULIE SLATTERY: SURE.

I MEAN, YOU KNOW, THE TEAM HAS TREMENDOUS CHALLENGES IN BALANCING ACROSS EVERYTHING THAT WE'RE FOCUSED ON IN NETWORK. SO FIRST, YOU KNOW, WE HAVE A HUGE BUILD PROGRAM AS EVERYBODY IS AWARE IN ALL OF THE WORK VOLUMES AND ALL OF THE FIRST OFFICE APPLICATIONS AND WORK THAT COMES WITH ROLLING OUT NEW TECHNOLOGY AS WE BUILD 5G AND C-BAND.

ON TOP OF THAT, WE'RE RESPONDING TO NATURAL DISASTERS AND WHATEVER IS GOING ON ACROSS THE WORLD, REALLY, FROM HURRICANE SEASON TO THE COLLAPSE THAT WE SAW IN MIAMI AND SOME OF THOSE TRAGEDIES, WILDFIRES.

SO I THINK WHAT'S SO TREMENDOUS ABOUT, YOU KNOW, THESE AWARDS IS REALLY IT SHOWS THAT WITH EVERYTHING THAT WE'RE FOCUSED ON IN DELIVERING THE NEXT GENERATION AND ALL OF THE NEW OPPORTUNITIES AND ALL OF THE FOCUS THAT THAT TAKES, THAT WE ARE VERY COMMITTED AND VERY CAPABLE OF MAINTAINING OUR NETWORK LEADERSHIP ON OUR EXISTING NETWORK AT THE SAME TIME.

>> ADI WINELAND: THANK YOU SO MUCH FOR THAT, JULIE.

VERY INSIGHTFUL.

AND GEORGE, AS I'M LEARNING MORE ABOUT C-BAND, I KNOW THAT THE INVESTMENT WE'RE MAKING PUTS US AHEAD OF OUR COMPETITION. BUT HOW DOES THAT ADVANTAGE REFLECT IN THE ACTUAL PHYSICAL BUILD-OUT OF THE NETWORK?

>> GEORGE RIGGINS: YEAH.

SO THE C-BAND IS ONE ASPECT, ONE COMPONENT, OF WHAT WE'RE IN THE PROCESS OF DOING.

WE'RE IN THE MIDDLE OF, YOU KNOW, A MASSIVE TRANSFORMATION HERE. LITERALLY WITH THE TRANSFORMATION THAT WE'RE GOING FROM 4G LTE TO 5G IS GOING TO CHANGE THE WAY HUMANS COMMUNICATE.

AND THIS IS SOMETHING THAT WE TAKE VERY PASSIONATELY.

AND IT'S REALLY GREAT TO SEE THE RESULTS OF THESE AWARDS BECAUSE WE CAN SEE FROM THIS THAT, YOU KNOW, AS WE'RE IN THAT TRANSITION

FROM 4G INTO 5G, WE'VE REMAINED A NETWORK LEADER.  
THESE -- WHAT JD POWER AND WHAT ROOTMETRICS JUST PROVIDED TO US  
ISN'T JUST ABOUT 4G.

IT ISN'T JUST ABOUT 5G.

IT'S A COMBINATION OF 4G AND 5G.

AND IT VALIDATES THAT OUR TRANSITION STRATEGY IS SOLID.

>> ADI WINELAND: AWESOME.

THANK YOU.

AND JULIE, I KNOW THAT THE DAY AFTER ANNOUNCING OUR C-BAND AUCTION  
RESULTS, WE STARTED TO BUILD PRETTY QUICKLY.

BUT WHAT'S THE REST OF THE YEAR LOOK LIKE IN TERMS OF OUR  
PROGRESS?

>> JULIE SLATTERY: SURE.

SO THE REST OF THE YEAR IS EXECUTION, EXECUTION, EXECUTION, RIGHT?  
WE HAVE OUR PLANS.

WE BELIEVE IN OUR WINNING STRATEGY.

WE KNOW WE CAN DO IT.

WE HAVE THE BEST TEAM TO BE ABLE TO DELIVER IT.

SO, YOU KNOW, IT'S REALLY JUST CONTINUING TO BALANCE WHAT WE DO.

EVERYTHING THAT, YOU KNOW, COMES AT US EVERY DAY THROUGHOUT THE  
REMAINDER OF THE YEAR AND STAYING FOCUSED ON THAT, HAVING A  
SHARED MISSION AND, YOU KNOW, KEEP DELIVERING FOR OUR CUSTOMERS,  
WHICH KEEPS US WINNING THESE AWARDS YEAR AFTER YEAR.

>> ANDY: AWESOME.

THANK YOU SO MUCH, JULIE, AND ADI REALLY BRINGING IT WITH THE  
QUESTIONS TODAY.

I'D BETTER STEP UP HERE.

SO GEORGE, ONE FINAL QUESTION FOR YOU.

WHAT WOULD YOU SAY IS SOMETHING EVERY V TEAMER SHOULD LEARN  
MORE ABOUT WHEN IT COMES TO SHARING WHY OUR NETWORK IS NUMBER  
ONE?

WHAT ARE WAYS WE CAN STRENGTHEN OUR NETWORK STORY OVERALL?

>> GEORGE RIGGINS: YEAH, LOOK.

SO, YOU KNOW, AS JULIE INDICATED, THE FOCUS THAT WE HAVE ON  
DESIGNING, DEPLOYING AND MAINTAINING THE PREMIER NETWORK IN THE  
UNITED STATES, WE HAVE A TEAM, AN EXTENDED TEAM, THAT IS LASER  
FOCUSED ON WHAT THAT MEANS TO OUR CUSTOMERS, AND WE'LL WORK  
DAY AND NIGHT TO ENSURE THAT OUR CUSTOMERS GET THE BEST NETWORK  
AND THE BEST EXPERIENCE THAT WE CAN PROVIDE TO THEM.

>> ANDY: EXCELLENT, GEORGE.

THANK YOU SO MUCH, JULIE.

IT IS ALWAYS AN HONOR, TELLING THE STORIES OF OUR NETWORK.

THANK YOU FOR JOINING US TODAY.

ONE OF THOSE STORIES INCLUDES A STORY WE WANT TO SHARE TODAY  
ABOUT THE BOYS AND GIRLS CLUB.

SO AS WE TAKE THE VIDEO HERE, AS PART OF OUR LEADERSHIP TRAINING

PROGRAM, GENIA'S TEAM IN PARTNERSHIP WITH CORPORATE RESPONSIBILITY AND THE IMPACT FOR GOOD.

ONCE GENIA'S TEAM COMPLETED THEIR STEM PROJECT, ADDITIONAL KITS AND ENCOURAGING MESSAGES WERE SENT TO THE BOYS AND GIRLS CLUB OF WEST PA WHERE THE CHILDREN BUILT SMALL SOLAR-POWERED VEHICLES.

THE EVENT PROVIDED A FUN, HANDS-ON LEARNING EXPERIENCE THAT HIGHLIGHTED THE IMPORTANCE AND AWARENESS OF STEM EDUCATION.

SO NOT ONLY IS THE NETWORK BUILDING OUR ALL-IMPORTANT NETWORK, BUT WE'RE BUILDING THE KIND OF NETWORKS THAT TRULY MATTER.

OF COURSE, THAT'S THE HUMAN NETWORK AS WELL.

SO BIG THANKS TO OUR NETWORK TEAM AND OUR GUESTS TODAY.

SO BEFORE WE GO, THOUGH, WE DO HAVE A COUPLE QUICK REMINDERS THAT I THINK AT THIS POINT THE STUDENT HAS BECOME THE MASTER HERE.

SO I THINK OUR UP TO SPEED INTERN ADI CAN HANDLE THIS FOR US.

SO ADI, WHY DON'T YOU BRING US HOME.

>> ADI WINELAND: THANKS, ANDY.

SO THE BIG REMINDER FOR ALL OF US THIS WEEK, MARK YOUR CALENDARS FOR WEDNESDAY BECAUSE IT IS EARNINGS DAY.

SO COMING UP THIS WEDNESDAY, NOON EASTERN, 9:00 A.M. PACIFIC, UP TO SPEED IS GOING TO BE LIVE AS OUR WEBCAST BREAKS DOWN THE 2Q EARNINGS RESULTS WITH HANS AND OUR LEADERSHIP TEAM.

SO ALSO TUNE IN TO FIND OUT HOW YOU CAN WIN SOME OF THE BEST ACCESSORIES IN OUR STORES.

BUT EVEN MORE EXCITING, THE WEBCAST WILL BE LIVE FROM TWO LOCATIONS THIS TIME AROUND.

SO ANDY WILL JOIN HANS IN NEW YORK, NEW YORK CITY, AND I'LL BE RIGHT HERE IN BASKING RIDGE HOSTING OUR Q&A SESSION RIGHT HERE IN THE LOBBY.

SO IF YOU'RE IN BASKING RIDGE THAT DAY, COME SAY HI.

THE UP TO SPEED TEAM WOULD LIKE TO INVITE YOU TO JOIN ME, SEVERAL OF OUR LEADERS RIGHT HERE, 12:00 NOON EASTERN TO WATCH OUR EARNINGS WEBCAST.

IN FACT, IF YOU COME TO WATCH, COFFEE IS ON US.

>> ANDY: THE COFFEE SHOP IS OPEN.

AND, YES, IT'S VERY GOOD COFFEE.

I MISSED THAT COFFEE.

COFFEE IS ON US.

NODDING TO OUR COMPS TEAM TO MAKE SURE THAT COFFEE IS ON US.

>> ADI WINELAND: OKAY.

>> ANDY: SPEAKING OF, I KNOW ADI GOT ME A CUP HERE.

SINCE THE STUDENT HAS BECOME THE MASTER, IT'S ONLY FAIR THAT ADI GETS A CUP OF COFFEE AS WELL.

AND SO WITH THAT, ADI, WITH YOUR COFFEE, I RAISE A GLASS TO YOU.

CHEERS TO A FANTASTIC SHOW.

THANK YOU FOR HOSTING WITH US.

>> ADI WINELAND: THANKS, ANDY.  
I HAD A GREAT TIME.  
CAN'T WAIT TO BE BACK.  
AND OUR THANKS TO JULIE AND GEORGE AS WELL.  
I CAN'T WAIT TO SEE THE REST OF THE TEAM AGAIN ON WEDNESDAY.  
>> ANDY: ALL RIGHT, FOLKS.  
WITH THAT, HAVE A GREAT REST OF THE WEEK.  
WE WILL SEE YOU BACK HERE ON WEDNESDAY FOR UP TO SPEED LIVE  
DURING THE EARNINGS.  
ONLY ONE THING LEFT TO DO.  
ADI, I KNOW WE PRACTICED IT IN FRONT OF THE MIRROR.  
>> ADI WINELAND: WE DID.  
WE DID.  
BUT UNTIL NEXT TIME, YOU'RE "UP TO SPEED."