

# Why Verizon Partner Solutions?



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# Safe harbor statement

NOTE: In this presentation we have made forward-looking statements. These statements are based on our estimates and assumptions and are subject to risks and uncertainties. Forward-looking statements include the information concerning our possible or assumed future results of operations. Forward-looking statements also include those preceded or followed by the words “anticipates,” “believes,” “estimates,” “expects,” “hopes” or similar expressions. For those statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. We undertake no obligation to revise or publicly release the results of any revision to these forward-looking statements, except as required by law. Given these risks and uncertainties, readers are cautioned not to place undue reliance on such forward-looking statements. The following important factors, along with those discussed in our filings with the Securities and Exchange Commission (the “SEC”), could affect future results and could cause those results to differ materially from those expressed in the forward-looking statements: adverse conditions in the U.S. and international economies; the effects of competition in the markets in which we operate; material changes

in technology or technology substitution; disruption of our key suppliers’ provisioning of products or services; changes in the regulatory environment in which we operate, including any increase in restrictions on our ability to operate our networks; breaches of network or information technology security, natural disasters, terrorist attacks or acts of war or significant litigation and any resulting financial impact not covered by insurance; our high level of indebtedness; an adverse change in the ratings afforded our debt securities by nationally accredited ratings organizations or adverse conditions in the credit markets affecting the cost, including interest rates, and/or availability of further financing; material adverse changes in labor matters, including labor negotiations, and any resulting financial and/or operational impact; significant increases in benefit plan costs or lower investment returns on plan assets; changes in tax laws or treaties, or in their interpretation; changes in accounting assumptions that regulatory agencies, including the SEC, may require or that result from changes in the accounting rules or their application, which could result in an impact on earnings; the inability to implement our business strategies; and the inability to realize the expected benefits of strategic transactions.

**As required by SEC rules, we have provided a reconciliation of the non-GAAP financial measures included in this presentation to the most directly comparable GAAP measures in materials on our website at [www.verizon.com/about/investors](http://www.verizon.com/about/investors)**

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# Verizon Partner Solutions

- Meet the Team
- Goals
- Fast facts
- Focus areas
- Product and Services

**verizon**  
business

Partner Sales  
Team

International Sales  
Team

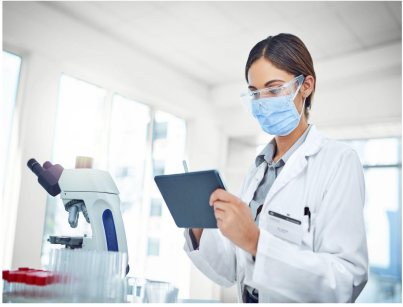


Extended Leadership  
Team

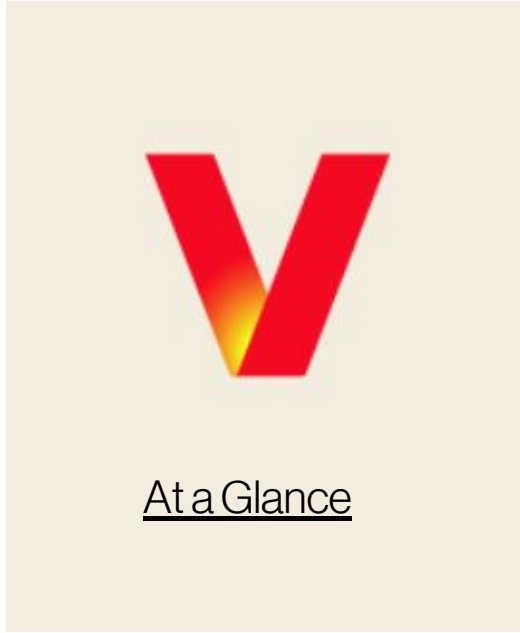


2024  
Fast Facts





Corporate Responsibility Goals



At a Glance



Driving Industry Thought Leadership



Strategic Areas of Focus



AI Leadership  
*(coming soon)*

# Verizon Partner Solutions : Products and Services

Internet /  
Broadband



Ethernet  
Networking

Security and  
Professional  
Services

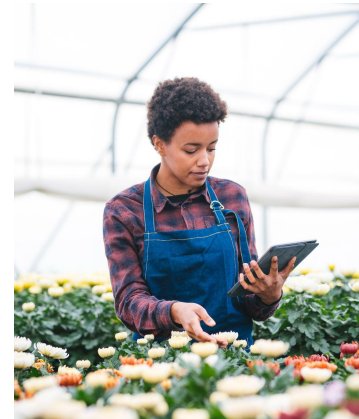
Wireless  
Access

Wavelength  
Services

Voice  
Services

Customer  
Experience

Managed  
Network  
Services



Colocation  
Services

Cloud  
Services

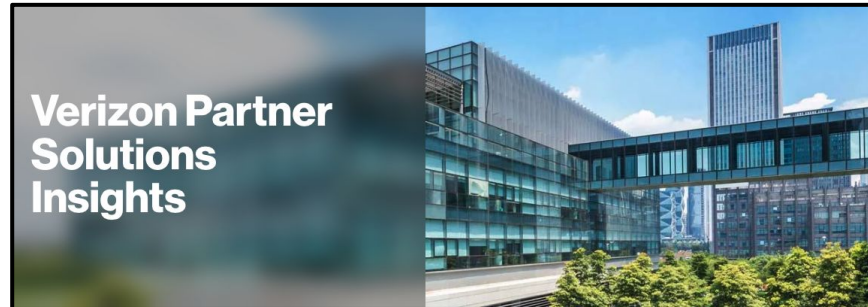
# Verizon Partner Solutions : How to find VPS

Check out any of the 3 ways to stay connected and up-to-date with Verizon Partner Solutions. Click on links below for additional details.



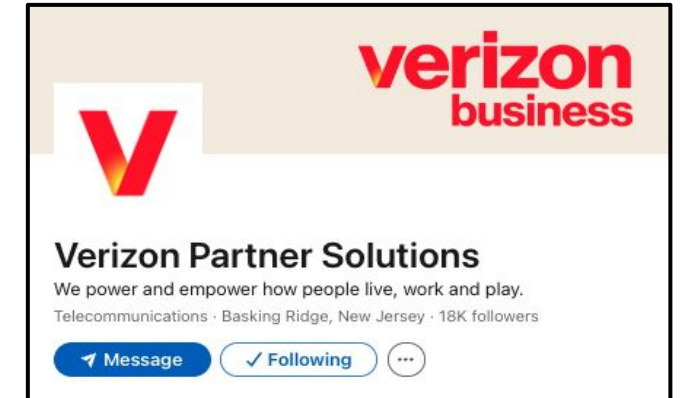
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