# **UNTANGLING WAN** COMPLEXITY

A fresh approach to network transformation

#### SHIFT FROM PRIVATE TO HYBRID

Enterprises understand that private connectivity services deliver the consistency and reliability required for today's business applications.

32%

of enterprises connect some/all sites using broadband services only 38%

of enterprises connect some/all sites using private **WAN** services only

56%

of enterprises connect some/all sites using both public and private connectivity

### CHALLENGES IN DEPLOYING DIY SD WAN



43% Complexity in managing the overall solution



27% Application configuration, management, and performance problems



Increasing connectivity costs to scale the network



14% Difficulty in managing security

### POST-DEPLOYMENT, REALITY DOES NOT ALWAYS MEET EXPECTATIONS

multi-network access zero touch provisioning network changes

# application performance

network scalability management complexity cost

## **SOLUTIONS WITH KEY ATTRIBUTES**

ENTERPRISES ARE RECEPTIVE TO ALTERNATIVE

If some or all of these features are included, enterprises are receptive to alternative hybrid or private connectivity models

Those that have adopted SD WAN

68%

Those that have not adopted SD WAN

72%

Private WAN and public internet via a

single local connection

performance 57%

**Guaranteed application** 

59%

Deploy at scale

without major

redesign

51%

Integrate disparate

58%

networks

SURVEY DETAILS: Based on a survey commissioned by Verizon and conducted by Omdia in 4Q22 of 307 enterprises worldwide.



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