

# Add America's most reliable 5G network<sup>1</sup> to your global IoT strategy.

## Global IoT solution partners

Companies worldwide are streamlining their global IoT solutions to reduce complexity and costs.

The days of Internet of Things (IoT) enterprises managing multiple contracts across disparate mobile connectivity management platforms spanning international jurisdictions are over. eSIM technology is the enabler for solving these particular challenges, driving massive simplification of global connectivity.

Established global IoT enterprises entering the U.S.<sup>2</sup> market and wanting access to America's most reliable 5G network<sup>3</sup> need to ensure that devices are locally compliant with U.S. regulations. To meet those needs, our Global IoT solution partners offer a Verizon eSIM profile downloaded over the air.

Having downloaded Verizon eSIM profiles allows devices to connect to the Verizon wireless network as home subscribers instead of roamers. The performance difference of a native eSIM profile on the Verizon wireless network is vastly superior to competitors' roaming solutions, which are required to backhaul traffic to an international gateway that can be up to thousands of miles away.

Together with our partners, we can support your business needs with a comprehensive portfolio of solutions designed to simplify and optimize IoT solutions.

### What is a Verizon Global IoT solution partner?

Global IoT solution partners provide an eSIM connectivity solution to localize IoT devices from their customers to the Verizon wireless network in the U.S.

1. Based on RootMetrics® State of 5G Report, United States, 1H 2024. Tested with best commercially available smartphones on three national mobile networks across all available network types. Your experiences may vary. RootMetrics rankings are not an endorsement of Verizon.

2. Continental U.S. and Hawaii.

3. Ibid., RootMetrics®

### When one is more: The beauty of simplified connectivity through a Verizon Global IoT solution partner

- One connectivity contract means that instead of contracting with mobile network operators (MNOs) in different countries, you'll work directly with a Verizon Global IoT partner for data, billing and troubleshooting.
- One value-added connectivity management platform (CMP) monitors, manages, organizes and updates IoT deployments from a single dashboard.
- One stock-keeping unit (SKU), enabled by a single eSIM rather than multiple SIMs for multiple countries, dramatically simplifies operating devices around the globe.
- A simplified contract and billing system for global connectivity coverage is enabled by global Tier 1 MNOs, with a preference for a local Verizon eSIM profile over roaming.
- One point of contact for global support will act as your liaison, consolidating communication, streamlining processes and ensuring seamless coordination between everyone.

### Why Verizon and our Global IoT solution partners?

Our Global IoT solution partners can reduce complexity for customers. This could potentially lower bill of materials and supply chain costs, fostering a faster time to market.

Additionally, leveraging Verizon eSIM profiles can improve connectivity performance, reduce latency and improve security while helping eliminate restrictions common with roaming.

Verizon's Global IoT solution partners have the management tools, deployment solutions and global partnerships to let you take your IoT operations global now and help build future-ready architecture into products down the line.

### Learn more.

For more information about how Verizon and its partners can help with your connectivity, contact [globaliotpartners@verizon.com](mailto:globaliotpartners@verizon.com).